COURSE NAME: **REAL ESTATE TRANSACTIONS PLANNING WORKSHOP**  
COURSE NUMBER: 8873  
PROFESSOR: O’Flaherty

This is a “hands on” examination of the planning, negotiation and documentation of commercial real estate transactions, conducted by the Dean of real estate lawyers in Kansas City - Mike O’Flaherty, Of Counsel at Stinson Morrison Hecker LLP here in Kansas City.

Mr. O’Flaherty will posit hypothetical real estate deals for the students to consider and then review the various lawyers functions involved in bringing such deals to conclusion.

Grading is based upon participation in the various exercises. Last year there was no final, although Mr. O’Flaherty may elect to use a final if he so desires.

The class is an advanced class for students with strong real estate background. As a minimum, the Property class and Real Estate Transactions class are required, although it is recommended that students should also take Real Estate Finance either before or parallel with this class.

This is not a “bar” course but is experiential training that introduces students to work experiences that could not be duplicated in an internship under the supervision of a true expert.